Information Technology CFA-Cell

7th Floor, Bharat Sanchar Bhawan, Janpath, New Delhi-110 001

Phone: 011-23714941 Fax: 011-23730392



No.: 15-1/2013-DID/IT-CFA

Dated: 07.11.2013

To,

Chief General Managers
All Telecom Circles/ Metro Districts.

Subject: <u>Distance of Extension of EPABX, logical partitioning, revision of tariffs, increase in Commission and Capping in r/o of BB connections provided through DID Franchisees.</u>

- 1. Certain issues have been raised by the Field Units/ DID franchisees about distance of extension from EPABX location, logical partitioning, revision of tariffs of landline connections, revision of commission and capping of BB connections through DID Franchisees.
- 2. The matter has been deliberated by the Management Committee and following have been decided to be implemented with immediate effect.
- 2.1 It is permitted to provide extension by DID franchisee upto 2 Kms instead of present 500 meters limit, only in non-feasible packets.
- 2.2 In case any demand coming from feasible areas then the same may be forwarded to Corporate Office alongwith full techno-commercial justification for allowing such DIDs.
- 2.3 Logical partitioning permitted to DID franchisee in suppression of order no. 115-5/2006-Comml dated 28-01-2010 (copy enclosed as annexure-I for ready reference). However, the DID franchisee will undertake complete logical separation of activities between that of BSNL's PRI and other company/operator's PRI. No voice traffic will flow from the PRI of BSNL to PRI of other operator/company. The undertaking will be on stamp paper as per sample enclosed as Annexure-II.
- 2.4 DID franchisee can opt for any one of the following tariff plan or continue with existing plan:

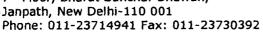
-	Plan A	Plan B	Plan C	
Plan Feature	BASIC	On Net Free within LSA	On Net Free All India	
Fixed Charges			<u>'</u> .	
Plan Charges per PRI per Month	0	15000	25000	
Fractional PRI Plan Charges	0	10000	15000	
Monthly rent (FMC) – (same for full or fractional PRI)	5000	5000	5000	

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Janpath, New Delhi-110 001





Usage charges					
On BSNL network (ON NET)	Charges/ Discount	Charges/Discount	Charges/ Discount		
To Landline/WLL - Fixed within Circle (per MCU)	1.00/0.35	Free	Free		
To Landline/WLL – Fixed out of Circle (per MCU)	1.00/0.35	1.00/0.35	Free		
To Mobile within Circle (per minute)	1.00/0.70	Free	Free		
To Mobile out of Circle(per minute)	1.00/0.35	1.00/0.35	Free		
On Other network (OFF NET)	Charges/ Discount	Charges/ Discount	Charges/ Discount		
To Landline/WLL - Fixed within Circle (per MCU)	1.00/0.35	1.00/0.35	1.00/0.35		
To Landline/WLL - Fixed out of Circle (per MCU)	1.00/0.35	1.00/0.35	1.00/0.35		
To Mobile within Circle (per minute)	1.00/0.70	1.00/0.70	1.00/0.70		
To ffobile out of Circle (per. minute)	1,00/0.35	1.00/0.35	1.00/0.35		
Minimum Guarantee (Usage charges) for full PRI	7500	6000	4000		
Minimum Guarantee (Usage charges) for fractional PRI	4000	3000	2000		

Note 1: Fractional PRI is any PRI including E1 R2 Junctions with 15 or less no. of junctions. 16 junctions and above is full PRI.

Note 2: Minimum Guarantee will be reckoned against usage charges only.

Note 3: All figures are in Indian Rupees

Note 4: All discounts are to be given out of unit charges of Re. 1.00/-. The tax will be levied on unit charge of Re. 1.00/- only.

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2.5 Increasing Commission and Capping limit to BSNL DID EPABX Franchisees for BB connections

Increase commission to DID franchisees of BB connection from the present commission of 10% to new commission as follows:

i. Increase commission as follows:

SI. No.	No. of BB Connections with the Franchisee per site (per DSLAM)	Commission (On all BB customer with the Franchisee)
1.	Up to 50	15%
2.	Above 50	25%

- ii. Maximum commission admissible per connection will be Rs. 1000/-
- 3. All other terms and conditions will remain the same.

All out efforts may be made to bring more and more business through DID franchisees.

AGM (IT-CFA)

Copy for kind information to:-

- 1. CMD BSNL
- 2. Directors (CFA) / CM / ENT / HR / Fin) on BSNL Board
- 3.' Executive Directors (Finance/CA/NB) BSNL CO
- 4. All PGMs / GMs of CFA Business Unit of BSNL CO
- 5. GM(Taxation)/GM(TP&RA) BSNL CO
- 6. PGM Regulation for information to TRAI.
- 7. Sr. GM (CIT) BSNL CO with a request that necessary action may be taken regarding updation of the website.
- 8. CGM ITPC Pune for necessary action please
- 9. Director General P&T Audit, Delhi 110 054.
- 10. AD (OL) for Hindi Version
- 11. Guard File.

Business Planning Enterprise Cell, भारत संचार नियम Corporate office, Hnnemer -7th Floor Bharat Sanchar Bhawan, Janpath, New Delhi 110001 No. 1 15-5/2006 Committee THE COM BSML Cularat Telepiona (Arcio Almodelead. Substantial medical free at EPARE for termination of least the section of networks Please refle to gode office letter the the Properties of 11/2007/108 dated 15.5.2009 on the above moted subject. The matter segmenting logical paratisation of littles for invariantian of leasest lines/PSIN/PLMN network in case of DID Proschingues has been considered in this office and it is observed that DID Proschinges on providing professions on legical as BSNL and it is not in the connercial micross of BSNL to possible the financial macross of BSNL to possible the financi lave resources from multiple operators on the same CPAPA by layers pressioning

No. LC/1-1/Ruling/2008-00/109

Dated @ Mil the 10th February, 2010

Copy forwarded for information & necessary action please.

To: All SSA Heads Guarat Telecom Circle.

Asst. General Manager (BD), Circle Office, Abmedabad.

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Annemue -II

Undertaking of DID Franchisee (Regarding Logical Partitioning)

4	I	(Name o	f the Person)	am authorized
Man die	signatory of M/s		_(DID Franchise	e Firm's Name)
	address	_ DID Franchisee o	of Bharat Sanct	nar Nigam Ltd.
	having BSNL PRI with number		to	in
				•
	I/We	proprietor/partner/	Directors of M/s	·
	Undertake the complete logical s and other company/operator's P	•	•	
	to PRI of other operator/compan of logically bifurcating the o			•
•	independent environment of diffe	rent service provide	r's PRIs.	
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• •••	and the state of t	al angle of the company of the compa	The state of the s	
٠	Place:			(Signature)
•	Date:		(with	stamp of Firm)